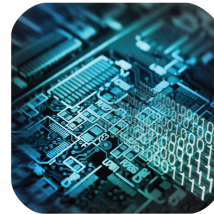


xserve

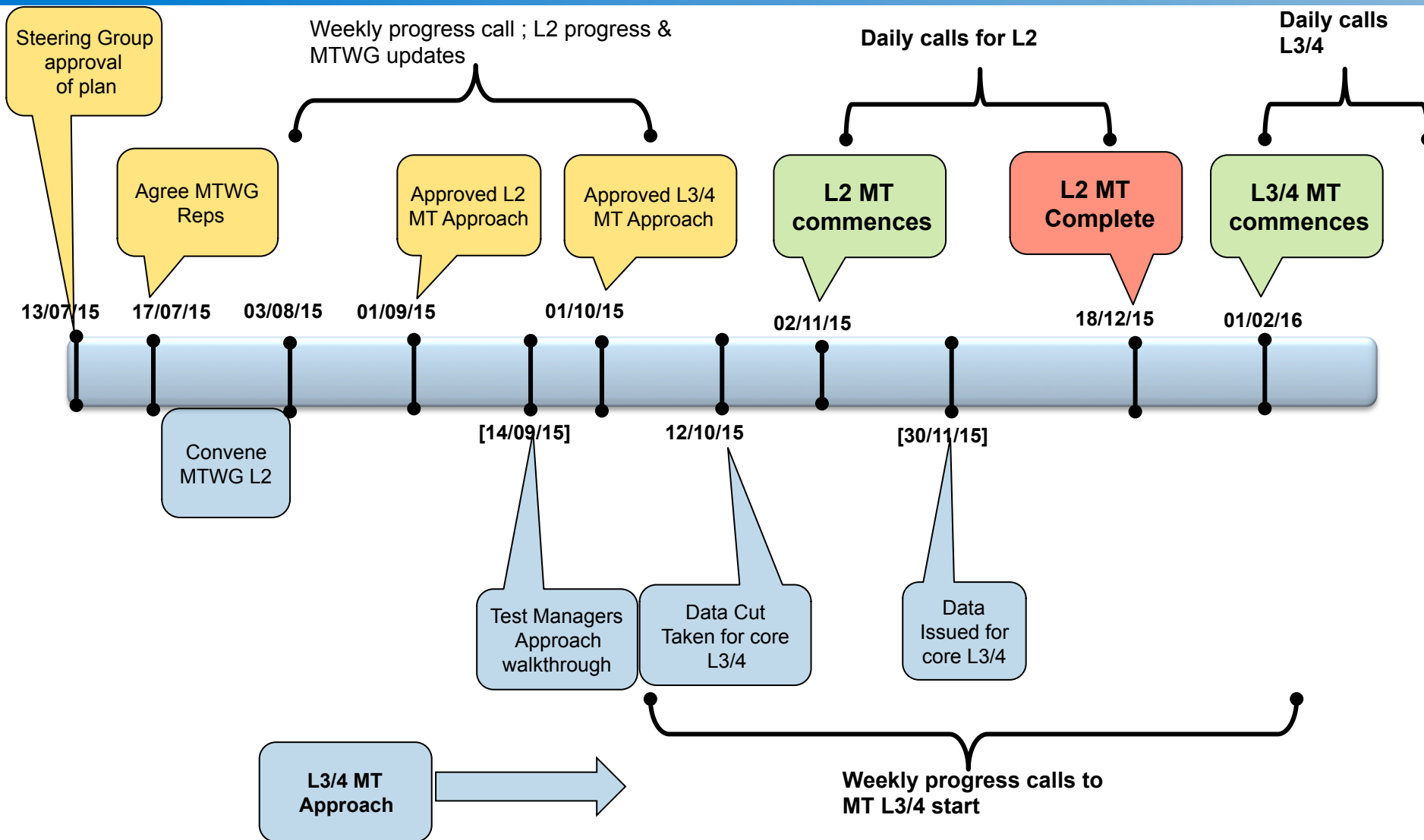


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Market Trials plan

7th July 2015

Market Trials High level plan



Market Trials Approach development

- Re-establish the Market Trials Working Group
 - Small group of cross- industry representatives
 - Appropriate knowledge & experience to inform, develop and agree the Market Trials Approach
 - Responsibility to update and gain input from all of their constituent groups
- Re-start the weekly progress calls linked to the MTWG meetings
 - Structured agenda providing update of progress
 - Invite all Market Trials Primary & Secondary contacts
 - Ratification of agreements made at MTWG
 - To start w/c 03/08/15

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Market Trials Approach revision areas

- The fundamental principles of the Market Trials Approach remain the same , however, changes will be made to incorporate the recent recommendations.
- The Approach will be split into 2 documents :
 - Level 2 – being treated as priority
 - Level 3 & 4
- Enhancements to be made to each Approach

| Level 2 | Level 3 & 4 |
|--|---|
| Critical File Formats | Mandatory process flows with expected results |
| Governance process | Potential scheduling for GT & iGT processes |
| Enhanced Entry & exit Criteria | Enhanced Entry & Exit criteria |
| Structured testing i.e. positive, negative, outbound file schedule | Governance process |
| Reporting requirements | Reporting requirements |
| Confirmation of dates | Confirmation of dates |
| Support schedule | Support schedule |