User Pays User Group

17th October 2008



This presentation covers

- Contract update
 - Making the visions a reality framework and schedules
 - The change processes
 - Contract Refinements Register
- UPUC customer voting a proposal
- UPCEG and UPUC Terms of Reference
- Mod 192
- IAD Enhancements
- Operational update

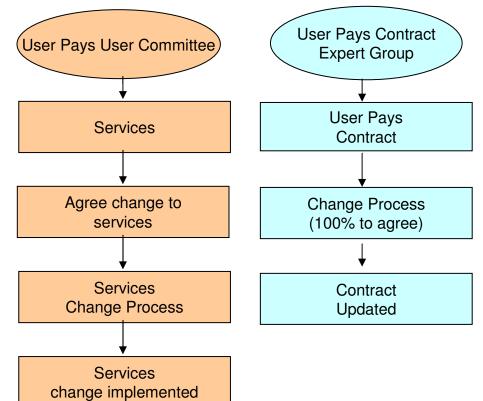


Contract Update



Contract Update

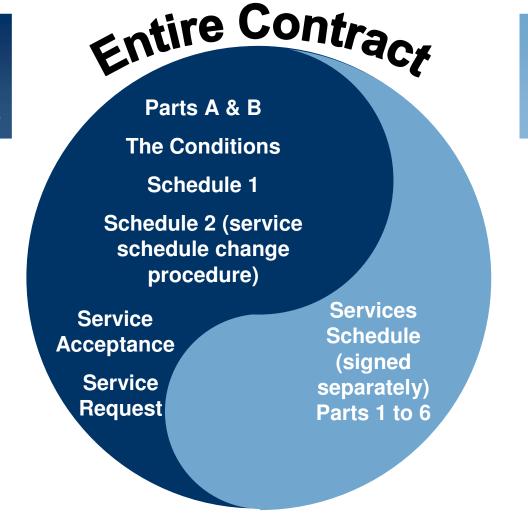
- Updated Contract has been published on the Joint Office website and it includes
 - Change process for the Terms and Conditions governed through UPCEG
 - Change process for the Services Schedule governed through UPUC
- The contract also contains the updates from the contract refinements register discussions





The User Pays Contract Structure and Governance

User Pays Contract Expert Group



User Pays User Committee



Contract Change

- Outlined in Section 3 Amendments to these Conditions and the Services Schedule
- Key points
 - All parties, including xoserve, have to agree to any changes to the Conditions – The Contract
 - No vote equals agreement
 - Signature is required by all parties to confirm change
 - Full change process detailed in the UPCEG Terms of Reference, not in the contract
 - Section 3 also references the Services Schedule change procedure



Services Schedule Change Procedure

- Detailed in Schedule 2 Services Schedule Change Procedure
- Key Points
 - This change process is described in detail in the Contract
 - It is cross referenced to the UPUC for customer voting on change
 - The customer voting arrangement are to be confirmed
 - Voting arrangements to be outlined in UPUC Terms of Reference
 - This section also references the main criteria used for our assessment of change



Contract Refinements Register

- Updated contract refinements register published on Joint Office website
- Key Points
 - Vast majority of points raised have been addressed
 - Have also updated contract to reflect new IAD availability



Contract – Next Steps

- Contract to be reviewed by customers' legal teams
- Comments back to xoserve by Friday [7th] November
 - xoserve.userpays@xoserve.com
- UPUC Monday 10th November
- Final version out to customers week of [1st] December
- UPUC Monday 8th December
- Contracts signed by [19th] December 2008
- For those who have already signed the contract we suggest:
 - Terminating the current contract on 30th November
 - Signing the new contract with effect from 1st December



UPUC Customer Voting A Proposal



UPUC - Voting Arrangements

- Customers desired approach
 - Two tier to enable some weighting to reflect usage of User Pays services whilst giving protection to smaller users
- Proposed approach
 - Two stages
 - 1 vote per customer
 - I vote per customer based on a weighted usage



UPUC Voting Proposal – One customer one vote

- One vote per customer
- Potential for 24 customers to sign the contract
- Gives everyone a voting right of 4.17%

| | Agreement level | No. of Signatories Yes Votes | No. of Signatories No Votes |
|--------------------------|-----------------|--|---------------------------------------|
| | 55% | 14 | 10 |
| | 60% | 15 | 9 |
| | 65% | 16 | 8 |
| What level | 70% | 17 | 7 |
| of | 75% | 18 | 6 |
| agreement do you wish | 80% | 20 | 4 |
| to have? | 85% | 21 | 3 |
| | 90% | 22 | 2 |
| • | 95% | 23 | 1 |



UPUC Voting Proposal – Customer Usage

- Defined usage as annual spend on services
- Based on 24 customers
 - Top six customers represent 93% of usage
 - Next six customers account for 6% of usage
 - Next 12 customer account for 1% of usage
- A 90% agreement only requires the top 5 companies to say yes

| No of signatories required to vote (ranked by usage) | 60% pass rate | 70% pass rate | 80% pass rate | 90% rate |
|--|---------------|---------------|---------------|----------|
| One (biggest user) | | | | |
| Two | | | | |
| Three | | | | |
| Four | | | | |
| Five | | | | |
| Six | | | | |



UPUC Voting Proposal – Customer Usage Alternative Approaches

- Have looked at two alternative approaches
 - 1. Logarithm transformation technique
 - 2. Square root transformation technique



UPUC Voting Proposal Logarithm transformation technique

- Approach involved transforming the forecast annual usage using logarithms prior to calculating voting right percentages
- Under this model
 - Top six usage companies have 38% of the voting rights
 - Next six have 30%
 - Next 12 have 2%
- Requires greater number of customers to vote yes to gain agreement
- A 90% agreement requires the top 17 companies to say yes



UPUC Voting Proposal - Logarithm transformation technique table

| No of signatories required to vote (ranked by usage) | 60% pass rate | 70% pass rate | 80% pass rate | 90% rate |
|--|---------------|---------------|---------------|----------|
| One (biggest user) | | | | |
| Тwo | | | | |
| Three | | | | |
| Four | | | | |
| Five | | | | |
| Six | | | | |
| Seven | | | | |
| Eight | | | | |
| Nine | | | | |
| Ten | | | | |
| Eleven | | | | |
| Twelve | | | | |
| Thirteen | | | | |
| Fourteen | | | | |
| Fifteen | | | | |
| Sixteen | | | | |
| Seventeen | | | | |
| Eighteen | | | | |



UPUC Voting Proposal Square root transformation technique

- Approach involved transforming the forecast annual usage using square root prior to calculating voting right percentages
- Under this model
 - Top six usage companies have 73% of the voting rights
 - Next six have 18%
 - Next 12 have 9%
- More usage reflective than the log approach
- A 90% agreement requires the top 11 companies to say yes



UPUC Voting Proposal – Square root transformation technique table

| No of signatories required to vote (ranked by usage) | 60% pass rate | 70% pass rate | 80% pass rate | 90% rate |
|--|---------------|---------------|---------------|----------|
| One (biggest user) | | | | |
| Тwo | | | | |
| Three | | | | |
| Four | | | | |
| Five | | | | |
| Six | | | | |
| Seven | | | | |
| Eight | | | | |
| Nine | | | | |
| Ten | | | | |
| Eleven | | | | |
| Twelve | | | | |
| Thirteen | | | | |
| Fourteen | | | | |
| Fifteen | | | | |
| Sixteen | | | | |
| Seventeen | | | | |
| Eighteen | | | | |



UPUC Vote

- Which approach do you favour?
 - 1 company 1 vote plus straight usage
 - 1 company 1 vote plus logs, or
 - 1 company 1 vote plus square root, or
 - Square root methodology only (gives you the 1 company guarantee as well)
- Which percentage pass rate do you support for usage and one customer one vote?
 - Somewhere between 60 and 90%?
- Note usage figures would need to be calculated ahead of each vote



UPCEG and UPUC Terms of Reference



Terms of Reference

- Draft Terms of Reference have been published
- Are people supportive of them?
- Any comments?





Next Steps

- UPUC Voting have we an agreed approach?
- Terms of Reference for UPCEG and UPUC are they agreed?
- Effective date?



Mod 192 Introduction of DNO obligations to facilitate resolution of unresolved USRVs



Implications of Mod 192

- Creates an end date for USRVs (30 USRV months)
- If after this time the Shipper has not resolved the USRV xoserve (as the Transporters agent) will resolve the USRV
- This service is a Code User Pays service and will be chargeable to the Shipper concerned
- August UNC Modification Panel vote was a panel majority to recommend implementation
- Implementation date is being determined
- Included in implementation tasks are:
 - Modification to the ACS to add Code Service of USRV resolution
 - Notification to industry of new invoice charge types



IAD Update

Slides to follow



Operational Update



General Update

- ACS approved by OFGEM on 30th September 2008
 - New prices effective from 1 October 2008.
- AQ process completed ahead of schedule
- Ongoing issues with new account set up on IAD. Escalated with supplier and exploration of formal SLAs in hand
- Organisational changes within Customer Operations
 - Mark Cockayne will be the Shipper Relationship Manager focusing on User Pays
 - Handover period with Andy Miller over the next couple of months



Telephone Service Line

| | No of calls | Service Availability (target 95% availability) | Call answering (target 90% within 30 seconds) |
|-----------|-------------|--|--|
| September | 28,950 | 100% | 91% |
| August | 28,735 | 100% | 91% |
| July | 31,834 | 100% | 90% |



IAD Service Line

| | Number of Accounts | Availability (Target 95% availability during core hours) |
|-----------|--------------------|---|
| September | 14,900 | 100% |
| August | 14,400 | 100% |
| July | 13,500 | 100% |



Email Report Service Line

| | No. of email reports | Performance (2 and 5 business days) |
|-----------|----------------------|---|
| September | 98 | 100% |
| August | 91 | 100% |
| July | 113 | 100% |



Portfolio Reports

| | Reports sent in the month | Performance standard |
|-----------|---------------------------|----------------------|
| September | 111 | |
| August | 110 | |
| July | 108 | |



AQ Enquiries

| | Number of AQ Enquiries processed | Performance (Target process by end of second Business Day) |
|-----------|-------------------------------------|---|
| September | 2,393 | 100% |
| August | 164,450 | 100% |
| July | 1,610.954 | 100% |



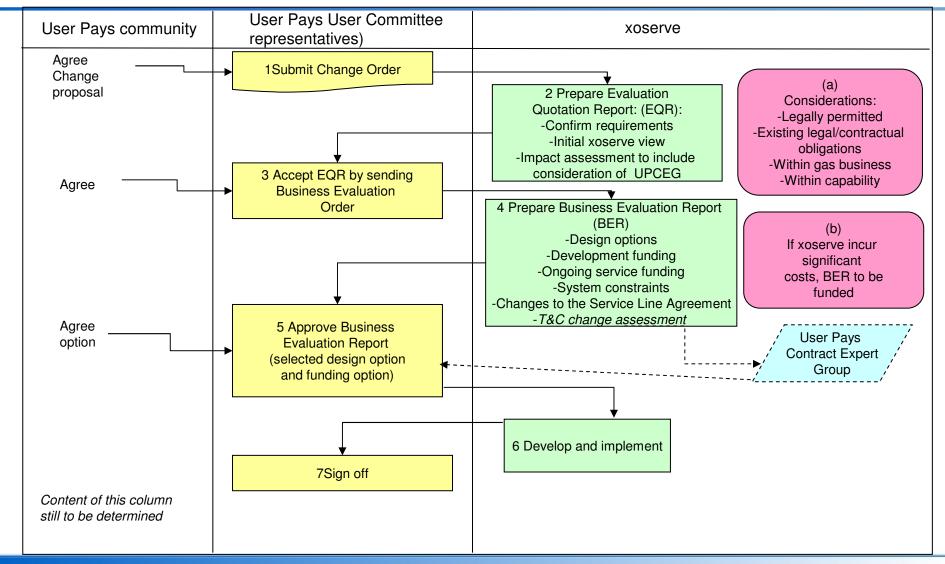
IAD Account Transaction Volumes

| | Accounts Created (normal process) | | Bulk Password Resets | |
|--------|--------------------------------------|----------------|----------------------|---------------------------|
| | Number | Within 10 days | Number Requested | Completed within Month |
| Sept | 673 | 64% | 200 | 200 |
| August | 590 | 86% | 1,068 | 1,068 |
| July | 880 | 99% | 150 | 1,200 |
| June | 695 | 97% | 1,050 | 135 |
| May | 687 | 66% | 135 | 0 |
| April | 556 | 85% | 1,890 | 1,890 |
| March | 27 | 100% | 0 | 0 |

• Currently no bulk backlog



Appendix 1.Reminder of Services Change Model





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